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Numis Corporation Plc Preliminary Results for the year ended 30 September 2008

Numis Corporation Plc ("Numis") today announces preliminary results for the year ended 30 September 2008. Numis is the holding company of Numis Securities Limited, the independent investment banking and broking business.

Financial Highlights

- Profit before tax £16.1m (2007: £38.8m)
- Profit after tax £14.8m (2007: £27.6m)
- Earnings per share 14.9p (2007: 27.5p)
- Final dividend of 5.00p, making a total dividend of 7.50p per share (2007: 7.00p)

Operational Highlights

- Voted Leading Brokerage Firm for UK Small Caps in The Thomson Extel 2007 survey (UK companies up to £1bn market cap) and Voted 2nd place overall in the equivalent 2008 survey
- Institutional commission remains resilient during a period of reduced volumes and falling share prices
- Corporate client base increased to 111 (2007: 109) with 10 of these being FTSE 250 and 21 new corporate brokerships won during the year
- Strong balance sheet with net assets of £118.4m (2007: £109.0m) and current cash and collateral balances of £80.6m

Commenting on the results, Oliver Hemsley, Chief Executive, said:

"Despite the challenging market conditions we continue to attract clients and talent; and benefit from a strong operating platform. With our very strong balance sheet and prudent risk management we remain confident that Numis will emerge from the current financial turmoil as a leading player in the UK investment banking and stockbroking arena". [See below for full text of Chief Executive's statement.]

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CHIEF EXECUTIVE'S STATEMENT

We are pleased to report another profitable year for Numis, a creditable performance in very challenging conditions. For the year ended 30 September 2008 total revenue was £51.4m (2007: £87.6m) and profit before tax for the year was £16.1m (2007: £38.8m). Profit after tax for the year was £14.8m (2007: £27.6m) and earnings per share were 14.9p (2007: 27.5p) while net assets increased to £118.4m (2007: £109.0m).

There can be no doubt that a virtual cessation of capital markets activity coupled with a lack of liquidity present an extraordinarily challenging business environment. Therefore, it is pleasing to note that, against this back-drop, our secondary market business continues to generate resilient levels of income, both in the UK and US. Numis has also made great strides in building its franchise and whilst maintaining a very healthy balance sheet and appropriate cost control, we have been successful in recruiting some first class people during the year. We are particularly pleased to note the arrival of our new Investment Trust team and our increased capacity in program trading, both of which are developing into successful businesses. Since the year end we have attracted the pre-eminent mid-cap sales team together with industry leading corporate brokers and top ranked analysts.

Our investing activities have not been immune to the deterioration in market conditions. As previously reported, during the year we crystallised a profit through the IPO of Abbey Protection Ltd. This has more than offset the losses incurred on other investments and, excluding the gain treated as a profit on disposal of associate, the aggregate result for investment activities has been a modest profit of £0.7m.

Numis' focus on balance sheet strength and risk management has proved its worth during the recent banking failures. It has enabled us to provide and maintain an excellent service to institutional and corporate clients during volatile and uncertain market conditions. Whilst we have avoided any exposure to the sub-prime and other credit markets, we are not immune from the challenging stock market conditions, but we are well positioned and remain committed to building the business during the downturn.

Corporate Broking and Advisory

The results this year clearly have been affected by a much reduced equity capital raising activity. Total equity money raised on the LSE main and junior markets excluding bank rescues is 51% lower than last year. Therefore we are pleased to report that our clients raised a total of £654m (2007: £1,182m) through 20 transactions (2007: 40). Numis' ability to source mandates for private placements as well as for primary and secondary market offerings has continued to make a difference to our performance. The number of corporate clients for whom we act has risen over the year to 111 (September 2007: 109) and has resulted through 21 new corporate brokerships being won, partially offset by losses attributable, in the main, to M&A and takeover activity.

Research, Sales and Trading

Our research and execution services are recognised as being exceptional. In the 2008 Thomson Extel survey, Numis was rated 2nd overall broker for UK companies of up to £1bn market capitalisation. Our research teams were ranked in the top 3 in a majority of sectors that we cover. Our highly rated independent analysts produce research on nearly 300 companies and we have a recognised capability in 14 sectors, including aerospace & defence, building & property, engineering, consumer goods, media, metals & mining, new energy & emissions, non-life insurance, retail, speciality financials, support services, technology, travel & leisure, and investment trusts & funds.

Our execution services continue to make a major contribution to the development of our reputation and the resilience of our institutional commissions. It is pleasing to note that, in the FTSE 250 stocks in which we trade, our market share has shown significant improvement throughout the year. Our execution business is focused on client facilitation, rather than generating proprietary trading profits and was rewarded with a 2nd place in the 2008 Thomson Extel survey. Having developed algorithmic and other electronic trading capabilities during the course of last year we continue to seek best execution for our institutional clients across multiple execution venues.

Sales & Trading is a competitive area with pressure on commission levels for trades in liquid stocks from electronic trading. However, clients have a strong demand for independent and well-researched ideas combined with high quality execution. We believe our platform is well placed to improve performance for our 450+ institutional clients across the UK, Europe and the USA.

Investment Business

During the year we used the strength of our balance sheet to increase our stake in Paternoster, the insurance company set up by Numis and Mark Wood to purchase closed final salary pension schemes and we have also made an investment in Randall & Quilter, the non-life run off insurance provider. Following the disposal of our associate holding in Abbey Protection we also disposed of our investment in Pinnacle Regeneration Group Ltd. The investment portfolio was valued at £29.7m as at 30 September 2008 (current value £25.3m) and includes a small number of quoted and private company holdings. We continue to monitor the performance of these investments and, where prudent and appropriate to do so, explore their monetisation.

Dividend and Scrip Alternative

The Board has proposed a final dividend of 5.00p per share (2007: 5.00p) giving a total distribution of 7.50p per share (2007: 7.00p). The dividend will be payable on 6 February 2009 to all shareholders on the register at 12 December 2008. Shareholders will be offered the option to receive shares instead of a cash dividend, the details of which will be explained in a circular to accompany our Annual Report, which will be circulated to all shareholders on 5 January 2009.

Post year-end trading and outlook

Although market conditions remain challenging to both our securities and investment activities, Numis will use this period of market dislocation to attract high quality staff and corporate clients to the organisation. During the previous downturn of 2001 to 2003, Numis expanded significantly, building the business whilst others were retrenching. Our ability to act in a contracyclical fashion is what sets us apart from our competitors and is the reason why we have maintained very strong cash balances in the group.

We cannot predict when conditions will improve but we can use this very difficult period to our advantage. We are increasingly confident that Numis will emerge from this financial turmoil as a key player in the UK investment banking and stockbroking arena.

Oliver Hemsley Chief Executive 2 December 2008

Consolidated Income Statement FOR THE YEAR ENDED 30 SEPTEMBER 2008

		2008	2007
Continuing operations	Notes	£'000	£'000
Revenue	3	50,714	85,694
Other operating income		723	1,898
Total revenue		51,437	87,592
Administrative expenses	4	(47,757)	(54,097)
Operating profit	<u> </u>	3,680	33,495
Analysed as follows:			
Operating profit before exceptional non-recurring items		3,680	35,691
Exceptional non-recurring items	5	-	(2,196)
Operating profit		3,680	33,495
Share of results of associates		803	1,469
Profit on disposal of associate	6	5,854	-
Finance income		5,816	4,121
Finance costs		(60)	(285)
Profit before tax		16,093	38,800
Taxation		(1,317)	(11,169)
Profit after tax		14,776	27,631
Attributable to:			
Equity holders of the parent		14,776	27,631
Earnings per share			
Basic	7	14.9	27.5
Diluted	7	14.6	26.8
Memo - dividends	8	(7,700)	(5,876)

Consolidated Balance Sheet

AS AT 30 SEPTEMBER 2008

			As restated
		2008	2007
	Notes	£'000	£'000
Non current assets			
Property, plant and equipment		3,086	3,238
Intangible assets		290	382
Associates		-	3,063
Derivative financial instruments		1,796	1,071
Deferred tax		=	1,840
		5,172	9,594
Current assets			
Trade and other receivables		221,373	157,086
Trading investments		36,136	38,106
Stock borrowing collateral		92	8,605
Derivative financial instruments		3,010	4,000
Current income tax		836	-
Cash and cash equivalents	1	59,899	76,666
		321,346	284,463
Current liabilities			
Trade and other payables		(206,126)	(169,089)
Financial liabilities		(1,287)	(8,237)
Provisions		(75)	(2,377)
Current income tax		-	(3,391)
		(207,488)	(183,094)
Net current assets		113,858	101,369
		,	,
Non current liabilities			
Provisions		(616)	(1,927)
Net Assets		118,414	109,036
Equity			
Share capital		5,378	5,324
Share premium account		24,719	22,376
Capital reserve		541	294
Retained profits		87,776	81,042
Equity attributable to equity holders of the			
parent		118,414	109,036

Consolidated Statement of Changes in Equity FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Share Capital £'000	Share Premium £'000	Capital Reserve £'000	Retained Profits £'000	Total £'000
Attributable to equity holders of the parent at 1 October 2007	5,324	22,376	294	81,042	109,036
New shares	54	2,343	-	-	2,397
Profit after tax				14,776	14,776
Dividends paid				(7,700)	(7,700)
Items related to share based payments				(1,313)	(1,313)
Exchange differences on translation of foreign					
operations			(36)	-	(36)
Movement in respect of employee share plans			283	1,002	1,285
Other				(31)	(31)
Attributable to equity holders of the parent at 30 September 2008	5,378	24,719	541	87,776	118,414
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Attributable to equity holders of the parent at 1					
October 2006	5,295	20,727	68	67,481	93,571
New shares	29	1,649	-	-	1,678
Profit after tax				27,631	27,631
Dividends paid				(5,876)	(5,876)
Items related to share based payments				100	100
Exchange differences on translation of foreign					
operations			125	-	125
Movement in respect of employee share plans			101	(8,118)	(8,017)
Other				(176)	(176)
Attributable to equity holders of the parent at 30 September 2007	5,324	22,376	294	81,042	109,036

Consolidated Cash Flow Statement

FOR THE YEAR ENDED 30 SEPTEMBER 2008

			As restated
		2008	2007
	Notes	£'000	£'000
Cash flows from operating activities	9	(14,072)	24,293
Interest paid		(60)	(285)
Taxation paid		(4,963)	(9,140)
Net cash (used in)/from operating activities		(19,095)	14,868
Investing activities			
Purchase of property, plant and equipment		(671)	(3,097)
Purchase of intangible assets		(163)	(197)
Proceeds from disposal of associate		7,170	-
Interest received		5,520	4,121
Dividends received from associate		1,236	615
Net cash from investing activities		13,092	1,442
Financing activities			
Net movement in respect of EBT		(5,462)	(10,345)
Dividends paid		(5,302)	(4,198)
Net cash used in financing activities		(10,764)	(14,543)
Net movement in cash and cash equivalents		(16,767)	1,767
The movement in eash and eash equivalents		(10,707)	1,707
Opening cash and cash equivalents		76,666	74,899
Net movement in cash and cash equivalents		(16,767)	1,767
Closing cash and cash equivalents		59,899	76,666

Notes to the Financial Statements

1. Basis of preparation and prior year adjustment

Basis of preparation

The consolidated financial information contained within these preliminary results is unaudited and does not constitute statutory accounts within the meaning of Section 240 of the Companies Act 1985. The statutory accounts for the year ended 30 September 2008 will be delivered to the Registrar of Companies in due course. The annual report will be posted to shareholders on 5 January 2009 and further copies will be available from the Company Secretary at the Company's registered office. The Company's Annual General Meeting will be held on 27 January 2009.

The preparation of the preliminary results requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The significant judgements and estimates applied by the Group in these preliminary results have been applied on a consistent basis with the statutory accounts for the years ended 30 September 2007 and 2006. Although such estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those of estimates.

The accounting policies applied in these preliminary results are in accordance with International Financial Reporting Standards, as endorsed by the European Union ('IFRS'), and with those parts of the Companies Act 1985 applicable to companies reporting under IFRS, and are in accordance with the IFRS accounting policies that were applied in the Group's statutory accounts for the year ended 30 September 2007 with the addition of the following new standards:

IFRS 7 "Financial Instruments: Disclosures" has been adopted by the Group, however as these preliminary results contain only condensed financial statements full IFRS 7 disclosures are not required. The relevant IFRS 7 disclosures will be given in the Group's annual report for the year ended 30 September 2008.

Prior year adjustment

Prior to our conversion to IFRS and indeed subsequently, Numis has consistently included certain cash collateral balances held with securities clearing houses (Fortis, EMCF and EUROCCP) as part of the reported cash and cash equivalent balances in all external and internal financial reporting. However, after discussion with our auditors and accounting advisers we have now concluded that such balances do not qualify under IFRS to be classified within cash and cash equivalents. Therefore these preliminary results include a prior year adjustment. There is no impact on reported net assets or profits however there is a decrease in the prior year cash and cash equivalent balance of £1,731,000 and a corresponding increase to trade and other receivables. In order to fully understand the year-on-year impact on our cash and cash equivalents balance the prior year adjustment together with the impact on the current year balance is set out below:

	2008	2007	
	£000	£000	
Previously reported in audited statements or reportable	69,773	78,397	
Reclassification to trade and other receivables	(9,874)	(1,731)	
Reported in preliminary results	59,899	76,666	

The increase in these collateral balances is a direct result of increased trading activity across multiple platforms.

2. Additional segmental analysis

The analysis below sets out the revenue performance and net asset split between our core investment banking & broking business and our investing activities in order to provide additional useful disclosure.

	2008	2007
	£'000	£'000
Net institutional income	23,680	32,790
Total corporate transaction revenues	23,005	49,074
Corporate retainers	4,029	3,830
Revenue from Investment Banking & Broking (see note 3)	50,714	85,694
Investment activity gains	723	1,898
Share of associate	803	1,469
Profit on disposal of associate (see note 6)	5,854	-
Contribution from Investing Activities	7,380	3,367
Total pro-forma revenue	58,094	89,061
Net Assets		
Investing activities	29,731	23,801
Investment banking & broking	28,784	8,569
Cash (see note 1)	59,899	76,666
Total net assets	118,414	109,036
3. Revenue	2008	2007
	£'000	£'000
Net trading (losses) / gains	(3,460)	5,145
Institutional commissions	27,140	27,645
Net institutional revenues	23,680	32,790
Corporate retainers	4,029	3,830
Deal fees	9,751	15,461
Placing commissions	13,254	33,613
	50,714	85,694

4. Staff costs

	2008	2007
	£'000	£'000
Wages and salaries	17,582	14,000
Bonuses	5,638	14,145
Social security costs	2,573	3,896
Compensation for loss of office	166	53
Other pension costs	640	511
Share plan award charges	(65)	1,200
	26,534	33,805

5. Exceptional non-recurring items

	2008	2007
	£'000	£'000
Non-recurring property costs	-	(2,196)

Non-recurring property costs comprise costs associated with the exit from our previous principal office at 138 Cheapside, London EC2 in March 2007 and are included within administrative expenses on the face of the consolidated income statement.

6. Profit on disposal of associate

	2008	2007
	£'000	£'000
Gain on disposal of associate	5,890	-
Disposal expenses (comprising charges)	(36)	-
	5,854	

The profit on disposal of associate relates to the reduction of the Group's holding in Abbey Protection Group Limited from 29.41% to 13.10% following the IPO of Abbey Protection Group Limited on 29 November 2007. Fair value gains and losses arising on the reduced holding subsequent to the IPO are included within other operating income on the face of the consolidated income statement. The gain on disposal is exempt from tax under substantial shareholdings relief.

7. Earnings per share

Basic earnings per share is calculated on profit after tax of £14,776,000 (2007: £27,631,000) and 99,187,412 (2007: 100,389,740) ordinary shares being the weighted average number of ordinary shares in issue during the year. Diluted earnings per share assumes that options outstanding at 30 September 2008 were exercised at 1 October 2007 for options where the exercise price was less than the average price of the shares during the year.

	2008	2007
	Number	Number
Weighted average number of ordinary shares in issue during the year - basic	99,187	100,390
Effect of options over ordinary shares	1,835	2,713
Diluted number of ordinary shares	101,022	103,103

8. Dividends

	2008	2007
	£'000	£'000
Final dividend for year ended 30 September 2006 (3.75p)		3,842
Interim dividend for year ended 30 September 2007 (2.00p)		2,034
Final dividend for year ended 30 September 2007 (5.00p)	5,120	
Interim dividend for year ended 30 September 2008 (2.50p)	2,580	
Distribution to equity holders of the parent	7,700	5,876

The board has proposed a final dividend of 5.00p per share for the year ended 30 September 2008. This has not been recognised as a liability of the Group at the year end as it has not yet been approved by the shareholders. These financial statements do not reflect this dividend payable.

9. Reconciliation of operating profit to net cash (used in)/from operating activities

	2008 £000	As restated 2007 £000
Operating profit	2 690	22 405
Operating profit	3,680	33,495
Impairment of property, plant and equipment	46	553
Depreciation charges on property, plant and equipment	800	681
Amortisation charges on intangible assets	255	229
Share based payments	(65)	1,200
Decrease/(increase) in current asset trading investments	3,285	(13,910)
Increase in trade and other receivables	(60,898)	(6,315)
Decrease/(increase) in stock borrow collateral	8,513	(546)
Increase in trade and other payables	29,816	11,292
Decrease/(increase) in derivatives	265	(2,399)
Other non-cash movements	231	13
Net cash from operating activities	(14,072)	24,293